



**When:**

Tuesday  
February 14, 2012  
9:00 a.m.- 1:00 p.m.

**Where:**

Monterey County  
Association of REALTORS®  
Conference Room  
201-A Calle Del Oaks,  
Del Rey Oaks, CA 93940

**FREE Event**

Seats are limited,  
Register today!  
[http://monterey-finance.  
eventbrite.com](http://monterey-finance.eventbrite.com)

**More Info Contact:**

Angela Rocchio  
(831) 515-1331  
[arocchio@ecoact.org](mailto:arocchio@ecoact.org)

**Learn More:**

[EnergyUpgradeCA.org](http://EnergyUpgradeCA.org)

## Energy Finance Training Class for Home Performance Contractors, REALTORS® and Loan Officers

*Gain a practical understanding of energy efficiency financing and rebate programs and how these can increase your business.*

### Specialized Sessions

#### 9 AM-10 AM - Home Performance Contractor, Loan Officer and REALTOR® Session

Learn about special rebates and financing that can help upgrade distressed properties, a tremendous business opportunity for Contractor-REALTOR® partnerships.

#### 10 AM-1 PM - Loan Officer and REALTOR® Session (Bring Your Lunch)

- Find out how to stack financing and rebate programs for maximum benefit
- Learn how to get listing agents and asset managers to accept offers using these programs
- Gain tools and techniques to make financing easy to understand and obtain
- Programs covered will include, Energy Efficient Mortgages, 203k Full and Streamline, HomeStyle Renovation, HomePath Renovation, Mortgage Credit Certificate Program

Co-Sponsored by:



### Featuring Industry Expert Kevin Nunn

Kevin Nunn is an Energy Financing Specialist with Energy Upgrade California. He has spent his 18 year residential lending career promoting programs that allow home buyers and home owners who are refinancing their mortgages to improve the energy efficiency of their homes. He will be sharing practical tips and techniques on delivering these products very efficiently.

Reduce energy. Save money. Create jobs.

