



“Tax Strategies for the Real Estate Professional”

This seminar is presented by **Kelly Clark of Bradford and Company, Inc.**, and excerpted from the Bradford and Company, Inc. ***Tax Strategies for the Self-Employed*** audio course (available to register for after the program).

Wednesday, January 18, 2012
1:30 pm - 3:30 pm

at

MONTEREY COUNTY ASSOCIATION OF REALTORS®
201A Calle Del Oaks Place
Del Rey Oaks, CA 93940

You Will Learn:

- **Stimulus Package Deductions** - Updates for 2011!
- **Increase your income** - How to use the tax side of your business to **INCREASE** your spendable income
- **Entertainment Strategies** - 2 remarkable entertainment deductions available to Real Estate Professionals that may surprise you
- **Double Entertainment Deductions** - How to safely transform 50% entertainment deductions into 100% deductions
- **Audit-Proofing** - Documentation tips that will save you time, all the time
- **Help Your Accountant** - How **you** can help your accountant work more effectively on your behalf
- **Car Strategies** - Six methods that produce **Thousands** in deductions. **PLUS!!!** NEW first year auto depreciation deduction **UPDATES!**
- **Actual Expenses vs. IRS Method Mileage** - New \$25,000 automobile deductions you don't want to lose
- **IRS Audit** - Reduce your chances - Red flags to avoid
- **Home Office Deduction** - Why *Real Estate Professionals* may now safely qualify for this remarkable deduction and how it transforms personal commuting to deductible business miles
- Learn how a **105 Medical Plan** can turn your family's medical expenses into **tax-favored business expenses**

For reservations log on to www.mcar.com or call us at 831-393-8660

TO ENSURE A SEAT AT THIS FREE SEMINAR