

Single Family Residential								
2008 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	20	1	209	550,000	550,000	87.44	550,000
Carmel	70	140	27	137	1,762,567	1,715,000	91.57	47,589,325
Carmel Highlands	5	23	1	224	5,000,000	5,000,000	84.03	5,000,000
Carmel Valley	51	113	14	153	1,135,435	1,161,000	91.37	15,896,100
Del Rey Oaks	5	5	4	73	453,725	442,450	95.38	1,814,900
East Salinas	246	280	94	60	173,754	160,000	98.32	16,332,950
Marina	65	80	53	57	377,137	365,000	99.06	19,988,293
Monterey	33	80	43	91	674,239	630,000	94.07	28,318,051
North Monterey County	136	240	83	79	371,425	350,000	96.60	30,828,335
North Salinas	428	474	288	63	262,930	256,250	99.18	75,724,043
Pacific Grove	42	80	22	174	676,916	537,817	92.95	14,892,160
Pebble Beach	28	92	17	108	1,931,423	1,025,000	92.17	32,834,200
Salinas Monterey Highway	64	145	27	138	1,251,685	825,000	83.25	33,795,500
Seaside/Sand City	102	110	84	53	330,320	316,500	99.23	27,746,950
South Monterey County	302	387	205	57	195,438	190,000	97.35	40,064,966
South Salinas	120	137	82	76	289,544	285,000	94.94	23,742,640
Summary	1701	2406	1045	72	397,623	- -	94.48	415,118,413

Common Interest Development								
2008 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	8	12	3	141	673,333	670,000	93.0	2,020,000
Carmel Valley	20	34	11	162	658,431	661,250	92.21	7,242,750
Del Rey Oaks	2	5	0	0	0	0	.0	0
East Salinas	34	24	33	61	68,027	64,500	89.48	2,244,894
Marina	9	9	2	76	272,500	272,500	90.25	545,000
Monterey	15	31	8	113	546,250	520,000	93.86	4,370,000
North Salinas	44	53	22	71	107,086	100,000	90.92	2,355,900
Pacific Grove	2	9	2	265	591,500	591,500	96.59	1,183,000
Pebble Beach	2	5	4	176	1,909,375	2,125,000	91.20	7,637,500
Salinas Monterey Highway	4	5	1	191	341,000	341,000	92.66	341,000
Seaside/Sand City	6	27	1	155	420,000	420,000	100.48	420,000
South Monterey County	11	14	1	57	70,000	70,000	82.84	70,000
South Salinas	9	11	1	4	170,000	170,000	100.06	170,000
Summary	166	239	89	95	321,348	- -	92.21	28,600,044