

Single Family Residential								
2009 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	13	31	1	188	950,000	950,000	95.48	950,000
Bradley	3	3	0	0	0	0	.0	0
Carmel	53	130	46	155	1,431,739	1,200,000	88.93	65,860,000
Carmel Highlands	8	28	4	289	2,272,500	1,387,500	91.96	9,090,000
Carmel Valley	49	119	23	145	1,055,052	759,700	84.96	24,266,200
Del Rey Oaks	6	4	6	97	448,916	460,000	98.35	2,693,500
East Salinas	165	101	150	56	170,978	150,000	104.27	25,646,734
Marina	47	36	44	67	354,966	360,000	100.56	15,618,535
Monterey	52	76	30	86	552,473	517,500	95.04	16,574,200
North Monterey County	89	107	89	87	316,122	310,000	99.92	28,134,945
North Salinas	223	152	189	57	235,103	235,000	102.85	44,434,606
Pacific Grove	44	57	41	93	790,197	673,980	95.40	32,398,102
Pebble Beach	36	103	16	138	1,649,132	1,122,500	87.94	26,386,124
Salinas Monterey Highway	54	114	46	126	625,876	527,500	96.0	28,790,300
Seaside/Sand City	75	62	70	40	300,209	250,000	101.0	21,014,659
South Monterey County	240	188	210	67	171,150	166,000	99.67	35,941,621
South Salinas	52	49	49	85	298,979	295,000	99.40	14,650,000
Summary	1209	1360	1014	77	387,031	-&nbsp;-	95.58	392,449,526

Common Interest Development								
2009 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	8	5	124	557,400	525,000	94.83	2,787,000
Carmel Valley	25	33	8	188	487,375	382,500	95.85	3,899,000
Del Rey Oaks	2	3	1	8	220,000	220,000	102.37	220,000
East Salinas	14	6	11	38	72,581	63,000	103.46	798,400
Marina	3	9	2	8	141,250	141,250	101.44	282,500
Monterey	28	39	14	154	400,446	327,500	92.64	5,606,250
North Monterey County	1	2	2	64	1,415,000	1,415,000	89.84	2,830,000
North Salinas	19	20	15	59	81,776	76,250	99.44	1,226,650
Pacific Grove	4	9	2	63	673,500	673,500	96.91	1,347,000
Pebble Beach	2	5	1	54	499,000	499,000	100.0	499,000
Salinas Monterey Highway	3	3	2	16	270,000	270,000	102.86	540,000
Seaside/Sand City	3	4	3	194	213,333	200,000	92.09	640,000
South Monterey County	3	2	7	20	94,785	56,000	100.76	663,500
South Salinas	13	15	5	89	164,000	169,000	93.21	820,000
Summary	124	158	78	91	284,093	-&nbsp;-	94.92	22,159,300

