

Single Family Residential								
2010 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	12	40	0	0	0	0	.0	0
Carmel	55	144	50	157	1,456,181	1,035,000	88.72	72,809,090
Carmel Highlands	10	31	4	303	2,073,750	1,842,500	78.39	8,295,000
Carmel Valley	35	106	32	130	769,554	745,000	92.98	24,625,750
Del Rey Oaks	3	5	3	57	340,000	325,000	93.92	1,020,000
East Salinas	119	105	106	68	185,556	178,500	100.14	19,669,000
Marina	49	53	32	98	329,498	319,375	99.58	10,543,944
Monterey	53	97	29	117	558,724	485,000	94.52	16,203,000
North Monterey County	95	112	72	76	330,347	316,250	98.91	23,784,999
North Salinas	168	191	140	67	231,892	224,500	99.19	32,464,895
Pacific Grove	47	83	28	91	670,220	595,337	95.52	18,766,175
Pebble Beach	37	91	10	299	2,249,670	1,843,000	93.41	22,496,700
Salinas Monterey Highway	61	126	47	202	778,630	605,000	94.56	36,595,630
Seaside/Sand City	68	92	62	91	308,041	275,000	97.53	19,098,602
South Monterey County	191	229	155	75	160,053	159,000	99.03	24,808,220
South Salinas	47	67	37	99	281,118	275,000	97.67	10,401,400
Summary	1050	1572	807	97	423,274	- -	94.41	341,582,405
Common Interest Development								
2010 Q4								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	12	1	14	660,000	660,000	97.06	660,000
Carmel Valley	16	22	22	181	392,659	387,500	92.59	8,638,500
Del Rey Oaks	4	5	1	9	190,000	190,000	118.82	190,000
East Salinas	14	9	9	35	76,677	71,500	107.16	690,100
Marina	3	7	1	11	235,000	235,000	118.69	235,000
Monterey	24	36	18	143	235,966	179,500	96.72	4,247,400
North Monterey County	2	4	0	0	0	0	.0	0
North Salinas	33	35	22	64	83,009	87,000	95.67	1,826,200
Pacific Grove	3	8	3	28	541,633	530,000	98.01	1,624,900
Pebble Beach	2	10	1	95	410,000	410,000	102.76	410,000
Salinas Monterey Highway	1	2	1	16	344,900	344,900	100.0	344,900
Seaside/Sand City	3	4	0	0	0	0	.0	0
South Monterey County	4	4	4	66	77,287	59,625	103.12	309,150
South Salinas	4	6	6	181	187,916	181,500	99.98	1,127,500
Summary	116	164	89	111	228,130	- -	96.04	20,303,650