

Single Family Residential										
2011 Semi-Annual 2										
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume		
Big Sur	12	33	4	458	596,250	462,500	88.37	2,385,000		
Bradley	6	4	0	0	0	0	.0	0		
Carmel	144	154	98	123	1,370,374	1,100,000	93.37	134,296,700		
Carmel Highlands	17	21	6	325	1,285,750	1,112,250	91.16	7,714,500		
Carmel Valley	83	82	72	138	783,492	637,500	93.31	56,411,460		
Del Rey Oaks	8	7	4	104	347,500	380,000	96.40	1,390,000		
East Salinas	211	84	181	69	191,302	183,000	100.46	34,625,818		
Marina	8	7	0	0	0	0	.0	0		
Monterey	98	67	74	109	499,108	454,000	95.06	36,934,020		
North Monterey County	206	114	147	105	279,723	265,000	98.07	41,119,407		
North Salinas	355	152	291	84	232,496	225,000	99.62	67,656,401		
Pacific Grove	121	96	81	126	561,404	530,000	94.46	45,473,765		
Pebble Beach	84	92	46	148	1,522,491	939,000	89.88	70,034,599		
Salinas Monterey Highway	138	108	109	120	712,527	552,000	93.52	77,665,540		
Seaside/Sand City	129	69	114	69	310,481	276,450	98.82	35,394,900		
South Monterey County	320	137	296	96	167,125	163,000	99.13	49,469,079		
South Salinas	113	66	83	91	281,651	273,000	97.28	23,377,105		
Summary	2053	1293	1606	100	425,870	- -	95.14	683,948,294		
Common Interest Development										
2011 Semi-Annual 2										
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume		
Carmel	14	15	7	115	497,142	500,000	93.65	3,480,000		
Carmel Valley	38	29	26	79	350,014	339,500	93.60	9,100,388		
Del Rey Oaks	3	3	1	59	325,000	325,000	97.01	325,000		
East Salinas	17	3	19	21	66,522	64,000	100.07	1,263,925		
Monterey	52	31	34	97	256,944	192,000	96.10	8,736,100		
North Monterey County	3	8	0	0	0	0	.0	0		
North Salinas	42	21	40	52	87,684	81,050	99.85	3,507,398		
Pacific Grove	11	8	5	426	360,800	335,000	93.77	1,804,000		
Pebble Beach	7	4	5	266	1,028,200	400,000	89.33	5,141,000		
Salinas Monterey Highway	5	3	5	91	262,400	260,000	98.64	1,312,000		
Seaside/Sand City	4	3	2	132	202,500	202,500	96.43	405,000		
South Monterey County	4	1	5	42	124,200	54,000	96.87	621,000		
South Salinas	7	4	11	47	157,177	169,000	96.78	1,728,954		
Summary	207	133	160	85	233,904	- -	94.77	37,424,765		