

Single Family Residential								
April 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	38	0	0	0	0	.0	0
Carmel	29	173	15	133	1,447,533	1,150,000	93.05	21,713,000
Carmel Highlands	4	29	2	261	1,725,000	1,725,000	87.36	3,450,000
Carmel Valley	26	116	8	165	1,639,812	792,000	91.37	13,118,500
Del Rey Oaks	3	4	1	14	390,000	390,000	86.86	390,000
East Salinas	49	93	34	68	193,347	172,500	99.28	6,573,800
Marina	14	58	6	110	316,708	325,000	99.17	1,900,250
Monterey	23	105	9	70	702,500	489,000	90.65	6,322,500
North Monterey County	30	125	21	180	347,038	321,000	99.02	7,287,800
North Salinas	62	171	39	80	208,929	197,500	97.66	8,148,257
Pacific Grove	20	90	12	122	653,619	562,500	94.16	7,843,435
Pebble Beach	11	109	9	171	1,740,166	800,000	93.96	15,661,500
Salinas Monterey Highway	33	152	13	162	731,580	710,000	92.02	9,510,548
Seaside/Sand City	21	72	23	95	317,341	300,000	97.43	7,298,852
South Monterey County	60	189	43	79	155,657	155,000	97.64	6,693,264
South Salinas	25	65	14	86	291,714	282,500	95.43	4,084,000
Summary	412	1589	249	105	481,910	- -	94.43	119,995,706
Common Interest Development								
April 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	16	2	109	402,500	402,500	97.58	805,000
Carmel Valley	9	23	8	188	470,875	447,500	93.91	3,767,000
Del Rey Oaks	0	2	1	80	185,000	185,000	92.96	185,000
East Salinas	3	9	4	70	110,375	91,250	95.79	441,500
Marina	2	9	1	683	135,000	135,000	98.0	135,000
Monterey	4	30	5	158	372,780	323,000	97.75	1,863,900
North Salinas	8	27	7	87	82,857	80,000	97.02	580,001
Pacific Grove	1	11	0	0	0	0	.0	0
Pebble Beach	1	8	0	0	0	0	.0	0
Seaside/Sand City	0	1	2	416	155,250	155,250	103.02	310,500
South Monterey County	2	5	1	49	138,000	138,000	96.84	138,000
South Salinas	1	4	2	46	192,500	192,500	92.46	385,000
Summary	34	145	33	156	260,936	- -	95.69	8,610,901