

Single Family Residential								
August 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	40	0	0	0	0	.0	0
Bradley	1	1	0	0	0	0	.0	0
Carmel	41	206	11	126	1,654,500	1,200,000	93.27	18,199,500
Carmel Highlands	8	31	2	541	1,656,250	1,656,250	86.26	3,312,500
Carmel Valley	17	133	8	74	775,000	606,000	94.08	6,200,000
Del Rey Oaks	2	4	1	19	425,000	425,000	100.0	425,000
East Salinas	42	99	28	119	190,494	172,475	101.17	5,333,850
Marina	12	48	7	38	395,071	370,000	97.35	2,765,500
Monterey	19	102	13	68	497,807	477,500	97.47	6,471,500
North Monterey County	32	135	17	79	275,352	250,000	99.81	4,681,000
North Salinas	67	179	47	66	216,210	205,000	99.81	10,161,900
Pacific Grove	18	100	18	193	554,333	569,500	95.52	9,978,000
Pebble Beach	35	130	9	158	1,348,877	870,000	86.27	12,139,900
Salinas Monterey Highway	27	144	23	120	882,923	740,000	92.04	20,307,250
Seaside/Sand City	22	88	17	103	358,700	308,500	98.15	6,097,900
South Monterey County	59	164	55	81	160,756	155,000	100.25	8,841,604
South Salinas	23	78	13	48	300,301	288,400	99.27	3,903,925
Summary	428	1682	269	98	441,707	- -	94.68	118,819,329
Common Interest Development								
August 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	0	17	1	64	535,000	535,000	92.40	535,000
Carmel Valley	8	26	4	39	375,250	350,000	93.67	1,501,000
East Salinas	4	8	3	5	58,675	58,000	118.18	176,025
Marina	0	4	1	14	110,000	110,000	111.11	110,000
Monterey	5	27	9	112	258,744	260,000	97.33	2,328,700
North Salinas	5	13	12	88	90,405	84,750	99.97	1,084,868
Pacific Grove	3	8	1	624	449,000	449,000	89.98	449,000
Pebble Beach	1	7	0	0	0	0	.0	0
Salinas Monterey Highway	0	2	2	31	263,500	263,500	97.77	527,000
South Monterey County	1	2	1	135	50,000	50,000	102.88	50,000
South Salinas	2	7	2	47	180,000	180,000	96.05	360,000
Summary	29	121	36	90	197,822	- -	96.65	7,121,593