

Single Family Residential								
July 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	37	1	1360	500,000	500,000	90.91	500,000
Carmel	20	189	16	139	1,327,843	1,312,500	94.61	21,245,500
Carmel Highlands	1	29	2	290	1,200,000	1,200,000	92.56	2,400,000
Carmel Valley	21	135	12	132	606,750	501,000	93.86	7,281,000
Del Rey Oaks	2	5	1	25	375,000	375,000	102.21	375,000
East Salinas	30	91	26	40	188,480	189,499	101.03	4,900,499
Marina	16	46	10	40	316,100	335,500	97.08	3,161,000
Monterey	24	108	9	45	585,444	430,000	94.72	5,269,000
North Monterey County	43	141	24	65	274,941	279,500	97.98	6,598,600
North Salinas	58	174	46	95	228,535	228,500	100.77	10,512,652
Pacific Grove	24	102	13	122	628,384	520,000	94.25	8,169,000
Pebble Beach	12	112	6	128	1,325,833	1,170,000	88.99	7,955,000
Salinas Monterey Highway	30	145	17	128	558,844	465,000	97.66	9,500,350
Seaside/Sand City	23	85	17	52	271,194	212,000	99.55	4,610,300
South Monterey County	57	178	43	120	153,097	156,000	99.23	6,583,200
South Salinas	22	70	14	125	268,460	252,500	97.39	3,758,450
Summary	385	1647	257	100	400,076	- -	96.10	102,819,551
Common Interest Development								
July 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	6	18	2	258	450,000	450,000	93.36	900,000
Carmel Valley	6	24	5	25	385,800	360,000	92.87	1,929,000
Del Rey Oaks	1	2	0	0	0	0	.0	0
East Salinas	4	7	3	15	67,833	69,000	100.55	203,500
Marina	2	5	1	75	232,000	232,000	96.71	232,000
Monterey	9	30	5	112	248,780	248,900	87.24	1,243,900
North Monterey County	1	6	0	0	0	0	.0	0
North Salinas	4	16	9	55	72,266	77,800	99.66	650,400
Pacific Grove	2	7	1	641	410,000	410,000	96.47	410,000
Pebble Beach	2	7	1	19	365,000	365,000	97.33	365,000
Salinas Monterey Highway	2	4	2	188	262,500	262,500	99.34	525,000
Seaside/Sand City	1	1	0	0	0	0	.0	0
South Monterey County	2	1	0	0	0	0	.0	0
South Salinas	2	6	3	16	171,000	146,000	97.94	513,000
Summary	44	134	32	91	217,868	- -	94.04	6,971,800