

Single Family Residential								
September 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	40	0	0	0	0	.0	0
Bradley	2	2	0	0	0	0	.0	0
Carmel	24	198	20	98	1,726,440	1,287,500	93.31	34,528,800
Carmel Highlands	5	33	0	0	0	0	.0	0
Carmel Valley	9	109	16	192	834,590	652,500	92.41	13,353,450
East Salinas	37	97	27	59	187,368	198,500	100.76	5,058,938
Marina	7	40	10	123	300,988	294,000	99.54	3,009,888
Monterey	17	98	14	113	478,917	475,250	94.40	6,704,850
North Monterey County	32	143	20	114	297,387	243,250	95.44	5,947,757
North Salinas	67	175	43	83	262,079	260,000	98.74	11,269,429
Pacific Grove	25	112	7	142	625,364	570,000	94.32	4,377,550
Pebble Beach	13	122	9	95	1,002,444	855,000	94.97	9,022,000
Salinas Monterey Highway	30	143	17	79	764,644	590,000	93.04	12,998,950
Seaside/Sand City	22	89	20	83	318,315	273,500	99.24	6,366,300
South Monterey County	60	172	39	83	160,483	160,000	97.99	6,258,850
South Salinas	21	75	13	95	288,307	265,000	95.38	3,748,000
Summary	373	1648	255	96	480,959	- -	94.78	122,644,762
Common Interest Development								
September 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	0	14	3	61	515,000	475,000	95.14	1,545,000
Carmel Valley	4	27	4	86	354,972	335,000	93.80	1,419,888
Del Rey Oaks	1	2	1	59	325,000	325,000	97.01	325,000
East Salinas	4	10	2	11	57,000	57,000	114.0	114,000
Marina	2	5	1	137	153,000	153,000	109.29	153,000
Monterey	5	24	7	60	328,000	370,000	97.30	2,296,000
North Monterey County	1	7	0	0	0	0	.0	0
North Salinas	4	11	3	60	94,343	73,030	100.69	283,030
Pacific Grove	1	8	0	0	0	0	.0	0
Pebble Beach	0	6	2	473	2,000,000	2,000,000	87.53	4,000,000
Seaside/Sand City	1	1	1	7	265,000	265,000	96.36	265,000
South Monterey County	1	1	2	23	53,000	53,000	92.17	106,000
South Salinas	1	5	2	8	113,750	113,750	98.91	227,500
Summary	25	121	28	84	383,372	- -	93.14	10,734,418