

Single Family Residential								
2008 Q2								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Bradley	4	4	0	0	0	0	.0	0
Carmel	90	155	42	116	1,969,583	1,365,000	89.43	82,722,500
Carmel Valley	68	125	18	188	1,569,555	1,550,000	90.35	28,252,000
Del Rey Oaks	8	13	2	125	545,950	545,950	95.36	1,091,900
East Salinas	193	222	33	58	225,764	225,000	97.41	7,450,214
Marina	51	85	32	75	473,012	455,000	95.96	15,136,400
Monterey	78	110	18	135	728,244	700,000	90.15	13,108,400
North Monterey County	172	275	57	87	521,029	440,900	95.81	29,698,700
North Salinas	490	546	204	65	331,876	332,000	97.57	67,702,899
Pacific Grove	71	110	21	131	882,947	725,000	92.57	18,541,900
Pebble Beach	53	105	22	214	2,921,477	2,147,500	91.61	64,272,500
Salinas Monterey Highway	84	166	25	112	1,205,856	725,000	91.02	30,146,410
Seaside/Sand City	119	137	56	67	387,290	344,500	96.67	21,688,250
South Coast	25	57	9	170	1,556,176	1,400,000	86.45	14,005,585
South Monterey County	328	466	86	71	251,709	249,950	93.92	21,647,016
South Salinas	134	192	37	91	349,151	364,900	96.21	12,918,600
Summary	1968	2768	662	88	647,104	- -	92.80	428,383,274

Common Interest Development								
2008 Q2								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	11	13	5	148	701,400	667,500	94.45	3,507,000
Carmel Valley	23	48	6	138	510,083	442,500	89.72	3,060,500
Del Rey Oaks	3	5	1	94	500,000	500,000	96.34	500,000
East Salinas	34	57	4	21	105,750	95,000	93.50	423,000
Marina	6	9	0	0	0	0	.0	0
Monterey	25	39	7	89	478,086	445,000	95.75	3,346,602
North Monterey County	0	3	1	221	1,200,000	1,200,000	92.66	1,200,000
North Salinas	47	58	4	88	137,690	132,931	91.35	550,762
Pacific Grove	2	21	1	53	555,000	555,000	97.54	555,000
Pebble Beach	4	11	2	109	2,185,000	2,185,000	90.20	4,370,000
Salinas Monterey Highway	7	8	1	3	495,000	495,000	97.63	495,000
Seaside/Sand City	8	24	2	131	380,000	380,000	89.52	760,000
South Monterey County	4	7	0	0	0	0	.0	0
South Salinas	9	16	2	88	231,250	231,250	92.69	462,500
Summary	183	319	36	101	534,176	- -	92.65	19,230,364