

Single Family Residential								
2007 Q3								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Del Rey Oaks	5	10	3	59	681,546	689,000	96.09	2,044,640
South Coast	18	46	5	174	4,372,000	2,700,000	94.71	21,860,000
Pebble Beach	47	110	22	179	2,750,463	2,225,000	91.01	60,510,189
Carmel Valley	53	118	28	97	1,550,589	1,410,000	94.40	43,416,500
Pacific Grove	62	102	27	76	980,222	870,000	95.45	26,466,000
Monterey	70	103	23	126	824,586	730,000	95.0	18,965,500
Marina	72	115	21	109	574,923	540,000	96.83	12,073,400
Salinas Monterey Highway	82	164	35	100	1,183,862	950,000	95.30	41,435,200
East Salinas	92	158	9	109	458,711	395,000	97.85	4,128,400
Seaside/Sand City	96	166	19	119	642,763	572,000	93.61	12,212,500
Carmel	100	174	43	84	2,022,377	1,675,000	93.70	86,962,243
South Salinas	124	194	28	141	593,025	555,950	94.93	16,604,700
North Monterey County	136	279	20	130	788,100	719,500	94.98	15,762,000
South Monterey County	269	468	37	92	386,947	385,000	95.52	14,317,040
North Salinas	339	526	40	117	517,925	520,000	96.04	20,717,000
Summary	1565	2733	360	111	1,104,098	--	94.14	397,475,312

Common Interest Development								
2007 Q3								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Del Rey Oaks	1	4	1	74	422,250	422,250	98.43	422,250
Marina	3	14	1	179	330,000	330,000	91.92	330,000
Salinas Monterey Highway	5	7	3	156	567,000	550,000	95.15	1,701,000
Carmel	6	12	2	21	752,500	752,500	97.98	1,505,000
South Monterey County	7	11	0	0	0	0	.0	0
Pebble Beach	7	14	2	58	763,750	763,750	98.61	1,527,500
Seaside/Sand City	9	11	0	0	0	0	.0	0
South Salinas	9	19	5	79	378,800	375,000	97.33	1,894,000
East Salinas	13	30	0	0	0	0	.0	0
Pacific Grove	17	18	6	39	688,833	669,000	96.43	4,133,000
Carmel Valley	18	37	10	161	598,045	493,500	95.22	5,980,450
North Salinas	20	38	2	115	277,000	277,000	98.09	554,000
Monterey	32	47	14	63	548,405	472,500	97.73	7,677,681
Summary	147	262	46	92	559,236	--	96.73	25,724,881