

Single Family Residential								
2008 Q3								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Bradley	3	6	1	47	0	0	.0	0
Carmel	68	151	35	114	1,554,928	1,500,000	93.81	54,422,500
Carmel Valley	58	137	16	142	1,793,031	1,195,000	88.36	28,688,500
Del Rey Oaks	3	5	9	121	551,333	538,000	95.39	4,962,000
East Salinas	168	220	81	51	193,692	180,000	100.42	15,689,065
Marina	72	89	34	60	406,835	400,000	98.18	13,832,400
Monterey	74	126	25	66	701,262	619,059	95.07	17,531,559
North Monterey County	187	273	61	74	409,065	384,000	96.52	24,952,980
North Salinas	486	552	260	64	289,604	285,000	97.88	75,297,173
Pacific Grove	58	101	34	108	862,779	697,500	92.57	29,334,500
Pebble Beach	54	115	18	161	1,683,638	1,366,250	92.64	30,305,500
Salinas Monterey Highway	82	167	27	158	1,312,023	860,000	92.67	35,424,624
Seaside/Sand City	136	129	88	54	343,480	322,000	97.89	30,226,290
South Coast	19	62	1	114	1,800,000	1,800,000	94.99	1,800,000
South Monterey County	394	461	165	66	215,233	210,000	96.81	35,083,122
South Salinas	126	153	86	76	306,235	295,250	97.21	26,336,210
Summary	1988	2747	941	74	451,904	- -	95.31	423,886,423

Common Interest Development								
2008 Q3								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	5	17	1	34	560,000	560,000	93.49	560,000
Carmel Valley	11	41	10	181	673,900	568,250	96.0	6,739,000
Del Rey Oaks	2	3	0	0	0	0	.0	0
East Salinas	29	47	9	41	76,000	63,000	94.31	684,000
Marina	7	9	4	103	273,750	250,000	93.28	1,095,000
Monterey	21	36	3	75	554,333	590,000	94.92	1,663,000
North Monterey County	1	4	0	0	0	0	.0	0
North Salinas	38	51	18	78	136,641	132,500	92.54	2,459,550
Pacific Grove	7	22	1	156	575,000	575,000	98.29	575,000
Pebble Beach	6	9	5	163	1,857,000	2,250,000	92.44	9,285,000
Salinas Monterey Highway	3	6	1	16	345,000	345,000	95.83	345,000
Seaside/Sand City	3	26	2	95	322,500	322,500	84.88	645,000
South Monterey County	4	7	0	0	0	0	.0	0
South Salinas	8	15	6	102	191,083	187,000	93.83	1,146,500
Summary	145	293	60	101	419,950	- -	93.68	25,197,050