

Single Family Residential**November 2008**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	24	0	0	0	0	.0	0
Carmel	21	144	6	163	1,875,000	1,737,500	91.21	11,250,000
Carmel Valley	18	127	4	131	986,025	854,550	93.71	3,944,100
Del Rey Oaks	2	5	0	0	0	0	.0	0
East Salinas	76	246	31	49	169,814	178,000	101.47	5,264,250
Marina	18	85	14	28	382,714	360,000	100.28	5,358,000
Monterey	10	99	9	129	821,389	730,000	89.69	7,392,501
North Monterey County	46	262	17	68	365,464	360,000	96.84	6,212,900
North Salinas	137	557	69	70	271,019	277,000	99.17	18,700,327
Pacific Grove	16	95	8	171	811,875	682,500	93.62	6,495,000
Pebble Beach	11	101	5	139	2,470,800	1,025,000	95.86	12,354,000
Salinas Monterey Highway	23	153	5	113	591,000	570,000	94.90	2,955,000
Seaside/Sand City	28	133	17	38	325,129	325,000	99.89	5,527,200
South Monterey County	77	402	57	52	188,774	180,000	98.22	10,760,153
South Salinas	30	137	26	78	304,711	302,500	92.29	7,922,500
Summary	514	2570	268	70	388,566	- -	95.96	104,135,931

Common Interest Development**November 2008**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	14	2	120	675,000	675,000	91.65	1,350,000
Carmel Valley	9	45	2	74	782,500	782,500	95.78	1,565,000
East Salinas	12	31	11	45	64,840	65,000	93.82	713,244
Marina	3	11	1	36	265,000	265,000	96.40	265,000
Monterey	5	35	1	94	260,000	260,000	86.96	260,000
North Salinas	10	58	5	79	104,700	98,500	90.34	523,500
Salinas Monterey Highway	0	6	1	191	341,000	341,000	92.66	341,000
Seaside/Sand City	1	28	0	0	0	0	.0	0
South Monterey County	5	13	1	57	70,000	70,000	82.84	70,000
South Salinas	4	14	0	0	0	0	.0	0
Summary	52	255	24	69	211,989	- -	92.96	5,087,744