

Single Family Residential									
2007 Q2									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	102	179	57	119	155	1,857,207	1,510,000	94.76	105,860,800
Carmel Valley	72	128	16	79	99	1,376,312	1,122,500	95.10	22,021,000
Del Rey Oaks	9	11	2	46	46	720,500	720,500	99.04	1,441,000
East Salinas	103	152	8	124	151	441,375	458,000	98.44	3,531,000
Marina	68	114	19	114	138	616,757	599,000	95.58	11,718,400
Monterey	75	100	29	98	99	936,035	820,000	95.08	27,145,040
North Monterey County	185	302	38	108	158	692,486	649,500	96.24	26,314,500
North Salinas	329	517	46	113	146	543,552	537,750	97.87	25,003,400
Pacific Grove	72	107	26	81	84	957,442	828,750	95.48	24,893,500
Pebble Beach	49	113	10	120	136	2,309,000	2,075,000	93.60	23,090,000
Salinas Monterey Highway	104	175	33	94	114	1,175,168	925,000	95.68	38,780,575
Seaside/Sand City	139	188	20	72	117	681,412	622,500	97.65	13,628,255
South Coast	14	45	5	180	209	1,800,000	1,275,000	94.51	9,000,000
South Monterey County	296	455	27	126	165	448,951	420,000	96.48	12,121,700
South Salinas	128	194	41	107	142	608,619	599,000	96.53	24,953,400
Summary	1745	2780	377	107	137	980,112	725,000	95.53	369,502,570
Common Interest Development									
2007 Q2									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	5	9	6	127	127	723,166	735,000	96.41	4,339,000
Carmel Valley	26	50	11	126	165	707,454	750,000	97.87	7,782,000
Del Rey Oaks	3	4	3	207	269	501,333	485,000	98.04	1,504,000
East Salinas	18	38	3	153	216	351,400	385,000	100.41	1,054,200
Marina	12	16	2	49	49	442,500	442,500	98.88	885,000
Monterey	51	48	10	30	30	675,800	609,000	98.43	6,758,000
North Salinas	30	59	5	107	115	345,000	369,000	98.52	1,725,000
Pacific Grove	11	11	6	68	68	691,416	645,500	97.44	4,148,500
Pebble Beach	9	13	1	210	210	725,000	725,000	96.67	725,000
Salinas Monterey Highway	6	8	2	59	59	475,000	475,000	93.64	950,000
Seaside/Sand City	3	7	3	97	332	510,333	498,000	95.87	1,531,000
South Monterey County	7	10	1	66	66	312,500	312,500	99.21	312,500
South Salinas	13	27	1	120	120	345,000	345,000	89.61	345,000
Summary	194	300	54	102	131	593,688	549,000	97.54	32,059,200