

Q3 July - September 2004 Monterey County Single Family

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	120	77	94.71	1,295,000	1,423,843	109,636	92	95
MTY	CV	2004	87	33	95.67	915,000	1,051,682	34,706	89	55
MTY	DR	2004	5	5	97.49	670,000	677,000	3,385	29	12
MTY	ES	2004	37	49	100.79	410,000	409,094	20,046	26	78
MTY	MA	2004	23	45	99.43	590,000	597,967	26,909	25	42
MTY	MO	2004	69	46	95.76	715,000	762,262	35,064	76	71
MTY	NOM	2004	122	100	98.48	606,000	634,590	63,459	35	137
MTY	NS	2004	178	250	100.30	495,000	508,460	127,115	20	325
MTY	PB	2004	85	20	95.38	1,445,000	2,060,400	41,208	73	45
MTY	PG	2004	60	47	96.90	770,900	895,138	42,072	48	56
MTY	SCT	2004	38	9	91.02	1,675,000	1,704,444	15,340	252	16
MTY	SEA	2004	56	57	99.60	559,000	564,184	32,159	36	74
MTY	SMH	2004	97	65	95.64	869,000	984,554	63,996	82	76
MTY	SOM	2004	51	93	99.70	400,000	413,055	38,414	19	107
MTY	SS	2004	76	89	99.67	500,000	510,631	45,446	28	107
MTY	UN	2004	*	*	*	*	*	*	*	*
Totals										
		2004	1105	986	97.48	565,000	709,628	699,693	43	1,298

* = Not Available

Q3 July - September 2004 Monterey County Condos/Townhomes

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	10	6	100.01	565,000	582,467	3,495	50	14
MTY	CV	2004	17	8	96.51	693,500	733,750	5,870	69	19
MTY	DR	2004	1	4	99.82	369,000	411,625	1,647	16	3
MTY	ES	2004	10	6	98.68	233,000	255,750	1,535	10	16
MTY	MA	2004	3	14	98.64	415,000	396,193	5,547	35	5
MTY	MO	2004	7	13	96.72	500,000	517,192	6,724	24	8
MTY	NOM	2004	*	*	*	*	*	*	*	*
MTY	NS	2004	7	16	100.24	300,000	300,306	4,805	13	19
MTY	PB	2004	5	8	94.76	660,000	884,625	7,077	111	7
MTY	PG	2004	5	4	99.47	820,000	755,000	3,020	48	7
MTY	SEA	2004	2	4	99.54	465,000	490,975	1,964	26	4
MTY	SMH	2004	2	*	*	*	*	*	*	2
MTY	SOM	2004	*	5	100.40	135,000	157,000	785	7	1
MTY	SS	2004	3	7	101.41	334,000	341,143	2,388	10	6
MTY	UN	2004	*	*	*	*	*	*	*	*
Totals										
		2004	72	95	98.02	415,000	472,156	44,855	34	111

* = Not Available