

Single Family Residential
2007 Q4

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Bradley	1	1	0	0	0	0	.0	0
Carmel	55	122	41	123	2,036,454	1,500,000	90.85	83,494,650
Carmel Valley	30	88	16	113	1,513,781	1,247,500	92.87	24,220,500
Del Rey Oaks	3	10	2	173	742,500	742,500	92.58	1,485,000
East Salinas	86	143	10	90	314,790	327,000	96.48	3,147,900
Marina	42	86	20	108	564,565	547,500	95.82	11,291,300
Monterey	33	82	20	85	872,733	736,000	92.65	17,454,672
North Monterey County	139	242	17	145	565,823	549,000	94.71	9,619,000
North Salinas	311	490	31	108	434,351	435,000	94.98	13,464,900
Pacific Grove	42	86	21	111	893,571	775,000	91.80	18,764,999
Pebble Beach	18	77	15	110	2,176,833	2,525,000	91.65	32,652,500
Salinas Monterey Highway	51	133	20	144	1,172,220	887,500	93.11	23,444,400
Seaside/Sand City	103	145	19	80	555,157	515,500	94.21	10,548,000
South Coast	13	49	4	142	4,377,113	1,935,226	77.65	17,508,453
South Monterey County	237	428	40	101	339,211	340,086	95.30	13,568,467
South Salinas	91	170	25	82	466,306	460,000	96.35	11,657,660
Summary	1255	2352	301	109	971,170	--	91.61	292,322,401

Common Interest Development
2007 Semi-Annual 2

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	8	9	4	35	754,250	752,500	97.61	3,017,000
Carmel Valley	39	34	19	135	651,207	600,000	95.24	12,372,950
Del Rey Oaks	1	1	1	74	422,250	422,250	98.43	422,250
East Salinas	31	27	0	0	0	0	.0	0
Marina	9	11	2	256	357,500	357,500	94.83	715,000
Monterey	73	58	26	59	490,731	445,495	96.77	12,759,016
North Monterey County	1	4	0	0	0	0	.0	0
North Salinas	60	49	9	81	258,877	250,000	96.72	2,329,900
Pacific Grove	18	19	6	39	688,833	669,000	96.43	4,133,000
Pebble Beach	13	12	4	117	1,233,125	763,750	96.0	4,932,500
Salinas Monterey Highway	11	8	3	156	567,000	550,000	95.15	1,701,000
Seaside/Sand City	10	6	1	530	385,000	385,000	92.77	385,000
South Monterey County	13	11	0	0	0	0	.0	0
South Salinas	17	14	6	76	366,500	362,500	97.32	2,199,000
Summary	304	263	81	95	555,143	--	96.19	44,966,616