

**Q4 October - December 2004 Monterey County Single Family**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	100	45	93.51	1,460,000	1,691,611	76,123	90	51
MTY	CV	2004	68	34	95.75	1,125,000	1,438,559	48,911	125	45
MTY	DR	2004	11	3	97.96	601,000	664,000	1,992	61	9
MTY	ES	2004	34	48	100.37	425,000	427,665	20,528	26	53
MTY	MA	2004	18	35	100.49	599,500	602,970	21,104	31	33
MTY	MO	2004	41	53	96.65	701,000	802,488	42,532	49	38
MTY	NOM	2004	85	103	99.02	615,000	644,381	66,371	51	92
MTY	NS	2004	81	268	100.02	530,000	538,149	144,224	26	196
MTY	PB	2004	48	29	91.55	1,400,000	2,099,382	60,882	112	25
MTY	PG	2004	32	40	95.60	809,000	886,130	35,445	90	29
MTY	SCT	2004	33	8	91.54	1,875,000	2,647,224	21,178	160	12
MTY	SEA	2004	37	59	98.90	602,000	649,039	38,293	50	46
MTY	SMH	2004	73	45	94.46	884,000	1,028,776	46,295	92	45
MTY	SOM	2004	56	76	99.33	415,000	432,879	32,899	24	91
MTY	SS	2004	49	72	98.76	530,000	553,024	39,818	46	78
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	768	916	96.87	589,000	759,743	695,924	50	843

\* = Not Available

**Q4 October - December 2004 Monterey County Condos/Townhomes**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	3	8	97.14	645,000	690,500	5,524	116	3
MTY	CV	2004	17	15	98.19	722,500	687,333	10,310	48	19
MTY	DR	2004	*	1	100.65	462,000	462,000	462	4	*
MTY	ES	2004	15	13	96.99	275,000	278,654	3,623	35	22
MTY	MA	2004	1	6	99.26	367,000	378,500	2,271	47	3
MTY	MO	2004	8	6	100.12	630,000	618,817	3,713	106	16
MTY	NOM	2004	3	*	*	*	*	*	*	3
MTY	NS	2004	17	19	99.79	315,000	325,158	6,178	19	26
MTY	PB	2004	6	2	97.51	591,000	645,500	1,291	178	4
MTY	PG	2004	3	6	97.95	545,000	576,583	3,460	49	6
MTY	SEA	2004	1	4	99.75	470,000	484,627	1,939	22	4
MTY	SMH	2004	*	2	97.90	475,000	536,000	1,072	38	*
MTY	SOM	2004	3	*	*	*	*	*	*	3
MTY	SS	2004	2	6	98.75	365,000	375,000	2,250	27	6
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	79	88	98.48	412,000	478,311	42,091	49	115

\* = Not Available