

Single Family Residential								
September 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	23	174	6	95	2,470,500	1,674,000	94.70	14,823,000
Carmel Valley	12	118	8	77	1,890,625	1,550,000	94.23	15,125,000
Del Rey Oaks	1	10	0	0	0	0	.0	0
East Salinas	26	158	2	166	448,700	448,700	100.10	897,400
Marina	27	115	3	86	477,666	480,000	94.97	1,433,000
Monterey	21	103	5	171	937,500	767,500	95.62	4,687,500
North Monterey County	38	279	3	151	771,666	750,000	93.57	2,315,000
North Salinas	98	526	10	83	470,200	445,000	96.01	4,702,000
Pacific Grove	13	102	9	92	913,666	805,000	95.69	8,223,000
Pebble Beach	11	110	5	177	4,744,175	2,665,000	90.72	23,720,875
Salinas Monterey Highway	22	164	9	178	1,141,105	750,000	92.32	10,269,950
Seaside/Sand City	36	166	6	118	642,166	649,000	95.83	3,853,000
South Coast	5	46	3	91	5,648,333	6,700,000	96.36	16,945,000
South Monterey County	74	468	14	107	371,414	362,450	94.99	5,199,800
South Salinas	34	194	2	289	531,400	531,400	92.92	1,062,800
Summary	441	2733	85	121	1,332,439	--	93.96	113,257,325

Common Interest Development								
September 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	12	0	0	0	0	.0	0
Carmel Valley	7	37	3	199	680,750	757,250	92.96	2,042,250
East Salinas	1	30	0	0	0	0	.0	0
Marina	0	14	1	179	330,000	330,000	91.92	330,000
Monterey	11	47	3	40	429,300	377,900	95.34	1,287,900
North Salinas	5	38	1	150	284,000	284,000	99.68	284,000
Pacific Grove	1	18	1	111	725,000	725,000	90.74	725,000
Pebble Beach	2	14	1	88	829,500	829,500	97.65	829,500
Salinas Monterey Highway	3	7	0	0	0	0	.0	0
Seaside/Sand City	4	11	0	0	0	0	.0	0
South Monterey County	2	11	0	0	0	0	.0	0
South Salinas	4	19	0	0	0	0	.0	0
Summary	41	258	10	124	549,865	--	94.15	5,498,650