

Single Family Residential									
2007 Semi-Annual 1									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	194	179	106	122	156	1,817,103	1,487,500	94.93	192,612,976
Carmel Valley	130	128	35	106	146	1,407,442	1,200,000	92.61	49,260,500
Del Rey Oaks	14	11	4	69	69	746,000	757,000	97.73	2,984,000
East Salinas	188	152	24	107	127	491,829	522,500	99.02	11,803,900
Marina	124	114	39	104	142	617,189	599,000	96.69	24,070,400
Monterey	140	100	49	107	110	934,823	825,000	95.06	45,806,340
North Monterey County	345	302	75	111	163	694,700	655,000	95.86	52,102,500
North Salinas	669	517	122	108	162	562,632	554,500	98.52	68,641,150
Pacific Grove	128	107	49	82	105	911,459	785,000	95.61	44,661,500
Pebble Beach	106	113	32	165	187	2,929,820	2,375,000	86.31	93,754,250
Salinas Monterey Highway	200	175	62	102	141	1,163,189	932,500	95.13	72,117,725
Seaside/Sand City	231	188	47	94	122	673,552	650,000	97.59	31,656,955
South Coast	26	45	10	181	297	3,262,780	1,637,500	86.61	32,627,800
South Monterey County	560	455	70	107	157	451,174	427,500	97.02	31,582,200
South Salinas	245	194	78	118	152	571,184	560,000	96.52	44,552,400
Summary	3300	2780	802	110	149	995,304	690,000	94.12	798,234,596

Common Interest Development									
2007 Semi-Annual 1									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	12	9	7	140	140	731,714	745,000	96.83	5,122,000
Carmel Valley	44	50	18	145	180	719,000	762,500	96.74	12,942,000
Del Rey Oaks	5	4	4	168	214	496,000	482,500	98.53	1,984,000
East Salinas	34	38	11	136	181	348,687	365,000	99.59	3,835,560
Marina	20	16	5	91	157	442,880	439,000	100.14	2,214,400
Monterey	70	48	22	100	110	652,613	531,000	97.39	14,357,500
North Monterey County	2	3	0	0	0	0	0	.0	0
North Salinas	69	59	12	135	140	306,676	284,347	97.83	3,680,121
Pacific Grove	13	11	9	123	123	700,237	630,000	96.77	6,302,140
Pebble Beach	10	13	2	192	311	1,900,000	1,900,000	89.41	3,800,000
Salinas Monterey Highway	10	8	5	110	167	546,300	540,000	96.69	2,731,500

Seaside/Sand City	6	7	5	86	238	534,200	515,000	96.74	2,671,000
South Monterey County	10	10	1	66	66	312,500	312,500	99.21	312,500
South Salinas	26	27	2	64	105	377,500	377,500	94.97	755,000
Summary	331	303	103	124	155	589,395	494,000	90.87	60,707,721