

Monterey County Market Overview

September 2017 - Single Family Residential



\$567K

Median Sale Price



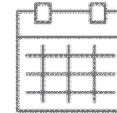
206

Closed Sales



267

Homes Listed



28

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	1	3	9	\$865,000	\$865,000	9	99%	9
Big Sur	0	1	11	-	-	-	-	-
Bradley	0	0	10	-	-	-	-	-
Carmel	17	30	182	\$2,100,000	\$2,251,588	66	95%	9
Carmel Highlands	2	2	13	\$2,000,000	\$2,000,000	99	90%	19.5
Carmel Valley	11	16	59	\$940,000	\$1,033,789	44	99%	6.3
Castroville	1	2	6	\$525,000	\$525,000	283	97%	2
Chualar	0	1	1	-	-	-	-	-
Del Rey Oaks	1	0	1	\$640,000	\$640,000	29	99%	0.8
Gonzales	2	3	4	\$359,000	\$359,000	163	99%	3
Greenfield	11	11	18	\$334,000	\$339,681	6	102%	2.3
King City	6	9	13	\$331,250	\$357,000	10	99%	2.1
Marina	18	12	38	\$567,500	\$609,002	12	98%	2.5
Monterey	13	29	106	\$850,000	\$893,027	17	96%	5.7
Moss Landing	1	1	4	\$703,000	\$703,000	10	89%	3
Pacific Grove	11	10	43	\$965,000	\$1,260,136	38	97%	3.1
Pebble Beach	9	14	92	\$2,500,000	\$2,649,722	41	90%	7.9
Prunedale	1	2	7	\$597,000	\$597,000	53	98%	5.3
Salinas	79	102	227	\$465,000	\$506,630	25	99%	2.7
San Lucas	1	0	0	\$87,000	\$87,000	53	83%	0
Sand City	0	0	2	-	-	-	-	-
Seaside	16	13	45	\$485,000	\$521,700	25	99%	3.2
Soledad	3	6	10	\$419,000	\$391,333	7	100%	2
Spreckels	2	0	1	\$569,500	\$569,500	16	99%	1.5

Monterey County Market Overview

September 2017 - Condo And Townhouse



\$491K

Median Sale Price



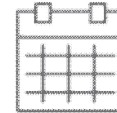
36

Closed Sales



27

Homes Listed



37

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	11	4	29	\$680,000	\$740,363	85	97%	3.2
Carmel Valley	1	1	6	\$830,500	\$830,500	27	99%	4.5
Del Rey Oaks	1	1	1	\$449,000	\$449,000	26	99%	3
King City	1	0	0	\$159,000	\$159,000	1	100%	0
Marina	1	1	4	\$370,000	\$370,000	55	93%	6
Monterey	9	8	19	\$500,000	\$527,055	42	98%	2.5
Moss Landing	0	1	5	-	-	-	-	-
Pacific Grove	3	4	7	\$784,000	\$766,000	14	99%	2.6
Pebble Beach	2	4	6	\$3,150,000	\$3,150,000	131	94%	6
Salinas	7	2	11	\$346,000	\$354,285	36	99%	1.7
Seaside	0	1	3	-	-	-	-	-
Soledad	0	0	1	-	-	-	-	-