

Monterey County Market Overview

December 2017 - Single Family Residential



\$615K

Median Sale Price



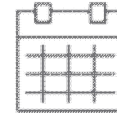
206

Closed Sales



151

Homes Listed



41

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	2	2	7	\$965,000	\$965,000	51	98%	3
Big Sur	1	1	8	\$1,000,000	\$1,000,000	449	77%	24
Bradley	0	1	7	-	-	-	-	-
Carmel	20	12	108	\$1,597,500	\$2,044,200	105	95%	4.1
Carmel Highlands	1	2	10	\$2,450,000	\$2,450,000	191	96%	15
Carmel Valley	5	3	45	\$875,000	\$917,800	111	96%	5.9
Castroville	0	2	6	-	-	-	-	-
Chualar	0	0	2	-	-	-	-	-
Del Rey Oaks	0	2	2	-	-	-	-	-
Gonzales	1	0	2	\$160,000	\$160,000	29	80%	1.5
Greenfield	4	10	18	\$270,000	\$293,750	14	100%	2.3
King City	10	4	9	\$315,000	\$349,900	38	98%	1.3
Lockwood	0	1	1	-	-	-	-	-
Marina	14	13	34	\$576,500	\$606,557	55	100%	2.6
Monterey	19	11	59	\$945,000	\$1,053,607	56	97%	3
Moss Landing	0	0	6	-	-	-	-	-
Pacific Grove	12	5	27	\$865,500	\$964,716	22	97%	2.5
Pebble Beach	17	5	69	\$1,673,000	\$2,214,470	32	96%	5.9
Prunedale	5	2	5	\$595,000	\$573,900	10	101%	1.5
Salinas	75	57	164	\$503,000	\$531,615	36	99%	2
San Lucas	0	0	1	-	-	-	-	-
Sand City	2	2	3	\$914,950	\$914,950	52	100%	3
Seaside	11	10	35	\$510,000	\$516,418	31	97%	2.3
Soledad	6	5	3	\$360,000	\$356,916	10	101%	0.5
Spreckels	1	1	1	\$485,000	\$485,000	83	92%	1

Monterey County Market Overview

December 2017 - Condo And Townhouse



\$440K

Median Sale Price



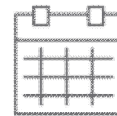
24

Closed Sales



13

Homes Listed



44

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	7	5	23	\$545,000	\$603,500	57	97%	4.1
Carmel Valley	0	1	3	-	-	-	-	-
Del Rey Oaks	1	0	1	\$449,500	\$449,500	30	99%	1.5
Marina	3	0	1	\$360,000	\$346,333	18	98%	0.6
Monterey	7	3	11	\$430,000	\$499,142	44	96%	1.8
Moss Landing	0	0	5	-	-	-	-	-
Pacific Grove	1	1	5	\$832,000	\$832,000	183	99%	5
Pebble Beach	0	1	2	-	-	-	-	-
Salinas	5	2	13	\$220,000	\$277,800	28	96%	2.6
Seaside	0	0	1	-	-	-	-	-
Soledad	0	0	1	-	-	-	-	-