

Monterey County Market Overview

January 2018 - Single Family Residential



\$557K

Median Sale Price



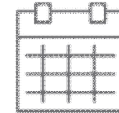
172

Closed Sales



210

Homes Listed



38

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	1	2	8	\$470,000	\$470,000	101	96%	4.8
Big Sur	0	2	11	-	-	-	-	-
Bradley	0	0	6	-	-	-	-	-
Carmel	16	27	110	\$1,952,500	\$2,246,171	84	94%	4.8
Carmel Highlands	0	0	10	-	-	-	-	-
Carmel Valley	8	13	43	\$1,200,000	\$1,196,500	53	96%	5.6
Castroville	1	0	5	\$524,900	\$524,900	39	100%	5
Chualar	0	0	2	-	-	-	-	-
Del Rey Oaks	0	0	2	-	-	-	-	-
Gonzales	1	2	3	\$399,000	\$399,000	9	100%	3
Greenfield	7	7	15	\$380,000	\$364,428	3	100%	2.3
King City	5	6	10	\$311,000	\$307,980	5	98%	1.4
Lockwood	0	1	2	-	-	-	-	-
Marina	12	9	31	\$531,500	\$533,224	55	99%	2.4
Monterey	15	27	65	\$794,435	\$916,262	12	100%	3.7
Moss Landing	1	0	5	\$297,000	\$297,000	30	90%	15
Pacific Grove	6	16	31	\$944,500	\$898,833	95	99%	3.6
Pebble Beach	9	10	68	\$2,700,000	\$3,536,666	187	90%	6
Prunedale	2	1	5	\$541,250	\$541,250	5	101%	1.5
Salinas	74	64	146	\$472,000	\$556,930	28	98%	1.9
San Lucas	0	1	2	-	-	-	-	-
Sand City	1	3	5	\$942,900	\$942,900	175	97%	3.8
Seaside	11	11	30	\$530,000	\$575,727	33	98%	2.4
Soledad	1	8	7	\$380,000	\$380,000	3	101%	1.4
Spreckels	1	0	0	\$490,000	\$490,000	17	98%	0

Monterey County Market Overview

January 2018 - Condo And Townhouse



\$540K

Median Sale Price



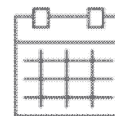
19

Closed Sales



40

Homes Listed



45

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	3	9	26	\$869,000	\$809,666	60	98%	5.2
Carmel Valley	1	3	6	\$490,000	\$490,000	13	99%	6
Del Rey Oaks	1	0	0	\$370,000	\$370,000	31	98%	0
Marina	0	3	4	-	-	-	-	-
Monterey	5	11	20	\$540,000	\$550,000	19	98%	3.3
Moss Landing	1	0	4	\$875,000	\$875,000	56	100%	12
Pacific Grove	2	2	4	\$585,000	\$585,000	44	98%	2.4
Pebble Beach	1	2	4	\$4,200,000	\$4,200,000	5	105%	6
Salinas	5	9	17	\$208,000	\$213,200	110	95%	4.6
Seaside	0	1	2	-	-	-	-	-
Soledad	0	0	1	-	-	-	-	-