

Q1 January - March 2005 Monterey County Single Family

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	90	65	93.30	1,575,000	1,961,209	127,479	156	71
MTY	CV	2005	70	30	91.04	1,089,135	1,229,551	36,887	101	52
MTY	DR	2005	10	8	97.22	690,000	725,225	5,802	47	6
MTY	ES	2005	31	51	99.60	465,000	456,941	23,304	43	56
MTY	MA	2005	39	27	98.57	635,000	633,924	17,116	28	52
MTY	MO	2005	51	38	95.86	855,000	865,196	32,877	74	57
MTY	NOM	2005	103	59	99.15	660,000	706,710	41,696	65	112
MTY	NS	2005	123	182	99.98	562,000	578,983	105,375	30	267
MTY	PB	2005	52	33	90.78	1,600,000	2,175,368	71,787	149	44
MTY	PG	2005	39	29	97.46	750,000	834,746	24,208	54	41
MTY	SCT	2005	32	9	94.37	2,400,000	2,732,500	24,593	180	20
MTY	SEA	2005	66	51	98.73	634,720	631,880	32,226	45	84
MTY	SMH	2005	106	40	94.26	880,000	1,329,322	53,173	109	94
MTY	SOM	2005	96	70	99.76	436,000	438,546	30,698	37	146
MTY	SS	2005	79	73	98.97	549,000	563,466	41,133	41	107
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	987	765	95.89	625,000	873,663	668,352	64	1,210

* = Not Available

Q1 January - March 2005 Monterey County Condos/Townhomes

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	2	7	98.11	679,000	700,929	4,907	40	6
MTY	CV	2005	20	10	98.17	478,000	600,950	6,010	58	16
MTY	DR	2005	1	1	100.00	485,000	485,000	485	0	4
MTY	ES	2005	7	16	98.65	310,000	309,063	4,945	37	16
MTY	MA	2005	5	7	100.39	435,000	423,571	2,965	11	11
MTY	MO	2005	12	11	97.77	588,000	599,591	6,596	41	23
MTY	NOM	2005	3	*	*	*	*	*	*	1
MTY	NS	2005	19	17	100.19	331,000	332,553	5,653	35	28
MTY	PB	2005	8	2	88.31	600,000	1,700,000	3,400	146	5
MTY	PG	2005	1	4	97.44	650,000	676,875	2,708	6	3
MTY	SEA	2005	1	2	99.01	465,000	500,000	1,000	24	3
MTY	SMH	2005	1	*	*	*	*	*	*	1
MTY	SOM	2005	4	2	98.37	301,500	301,500	603	32	8
MTY	SS	2005	3	7	101.00	395,000	411,786	2,883	6	13
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	87	86	97.88	402,000	490,150	42,153	35	138

= Not Available

Q2 April - June 2005 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	126	57	94.79	1,600,000	1,894,614	107,993	96	111
MTY	CV	2005	73	45	96.52	1,171,500	1,239,299	55,768	93	71
MTY	DR	2005	9	6	98.51	715,000	729,500	4,377	106	8
MTY	ES	2005	45	44	100.62	497,000	497,005	21,868	27	75
MTY	MA	2005	33	38	99.82	666,000	686,392	26,083	36	40
MTY	MO	2005	54	45	97.68	900,000	993,780	44,720	62	63
MTY	NOM	2005	148	104	99.26	690,000	738,766	76,832	47	182
MTY	NS	2005	190	207	100.19	594,000	609,790	126,227	27	297
MTY	PB	2005	61	27	94.02	1,697,500	2,119,352	57,223	129	49
MTY	PG	2005	53	37	98.04	885,000	1,038,370	38,420	53	60
MTY	SCT	2005	38	7	93.29	2,140,000	2,599,286	18,195	67	19
MTY	SEA	2005	76	62	98.95	660,000	697,298	43,233	37	106
MTY	SMH	2005	108	66	94.76	949,500	1,230,240	81,196	93	94
MTY	SOM	2005	105	145	96.87	475,000	493,132	71,504	41	179
MTY	SS	2005	108	97	99.06	585,000	586,996	56,939	28	161
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	1227	987	97.32	647,500	841,516	830,576	50	1,515

* = Not Available

Q2 April - June 2005 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	6	2	100.04	649,000	704,500	1,409	7	5
MTY	CV	2005	12	19	97.82	635,000	648,276	12,317	89	16
MTY	DR	2005	1	3	99.58	430,000	432,000	1,296	16	3
MTY	ES	2005	8	12	98.41	314,000	337,333	4,048	31	17
MTY	MA	2005	2	9	100.30	409,900	431,644	3,885	13	12
MTY	MO	2005	22	17	99.86	509,000	557,247	9,473	29	28
MTY	NOM	2005	*	4	94.96	1,375,000	1,466,000	5,864	110	*
MTY	NS	2005	18	32	100.22	345,000	343,843	11,003	38	33
MTY	PB	2005	3	11	97.00	780,000	1,267,318	13,941	63	4
MTY	PG	2005	3	2	98.54	529,000	582,000	1,164	80	4
MTY	SEA	2005	4	2	100.00	559,000	674,000	1,348	3	6
MTY	SMH	2005	2	3	99.87	645,000	631,633	1,895	6	4
MTY	SOM	2005	11	14	99.70	308,500	298,421	4,178	26	18
MTY	SS	2005	7	10	101.34	395,000	389,990	3,900	23	11
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	99	140	98.64	409,900	540,860	75,720	42	161

* = Not Available

Q3 July - September 2005 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	151	69	94.51	1,550,000	1,937,681	133,700	82	122
MTY	CV	2005	88	42	94.02	1,300,000	1,404,155	58,974	88	72
MTY	DR	2005	7	10	98.50	742,000	782,150	7,822	40	10
MTY	ES	2005	72	47	100.05	525,000	517,655	24,330	30	89
MTY	MA	2005	48	43	99.43	709,000	708,390	30,461	47	64
MTY	MO	2005	73	39	97.40	880,000	940,609	36,684	45	69
MTY	NOM	2005	164	116	98.97	740,000	765,251	88,769	44	194
MTY	NS	2005	280	230	100.01	625,000	644,098	148,143	29	402
MTY	PB	2005	72	26	94.41	1,542,500	2,413,654	62,755	81	53
MTY	PG	2005	64	38	96.60	835,000	1,087,763	41,335	43	71
MTY	SCT	2005	45	6	94.45	3,295,000	3,433,333	20,600	109	21
MTY	SEA	2005	94	64	98.78	675,000	716,831	45,877	42	99
MTY	SMH	2005	106	71	96.39	985,000	1,132,399	80,400	57	107
MTY	SOM	2005	181	119	99.76	538,000	538,238	64,050	32	236
MTY	SS	2005	139	96	99.55	625,000	636,036	61,059	43	157
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	1584	1,016	97.41	689,000	890,708	904,959	45	1,766

* = Not Available

Q3 July - September 2005 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	9	4	100.00	755,000	769,875	3,080	24	10
MTY	CV	2005	9	16	97.89	675,000	748,531	11,977	68	11
MTY	DR	2005	4	2	98.67	567,500	576,000	1,152	60	5
MTY	ES	2005	17	12	100.14	305,000	330,375	3,965	37	25
MTY	MA	2005	8	6	100.44	421,000	437,567	2,625	23	10
MTY	MO	2005	11	30	96.78	575,000	566,717	17,002	19	31
MTY	NOM	2005	*	*	*	*	*	*	*	*
MTY	NS	2005	27	24	101.27	373,500	376,648	9,040	18	34
MTY	PB	2005	4	4	95.86	694,000	1,856,000	7,424	16	5
MTY	PG	2005	4	5	99.78	730,000	757,800	3,789	13	8
MTY	SEA	2005	7	1	100.00	620,000	620,000	620	7	8
MTY	SMH	2005	*	3	99.47	635,000	651,167	1,954	4	2
MTY	SOM	2005	3	10	99.14	327,500	329,680	3,297	34	3
MTY	SS	2005	11	10	100.25	425,000	402,400	4,024	23	17
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	114	127	98.50	445,000	550,758	69,946	28	169

* = Not Available

Q4 October - December 2005 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	132	30	93.62	1,685,000	2,156,555	64,697	79	65
MTY	CV	2005	82	24	95.88	1,050,000	1,174,208	28,181	76	39
MTY	DR	2005	4	2	98.81	663,000	703,500	1,407	74	2
MTY	ES	2005	79	42	100.01	520,000	514,045	21,590	41	82
MTY	MA	2005	46	24	99.52	675,000	708,979	17,016	48	39
MTY	MO	2005	64	36	96.73	800,000	943,161	33,954	63	52
MTY	NOM	2005	138	74	98.19	724,000	783,034	57,945	50	113
MTY	NS	2005	285	159	99.49	615,000	628,433	99,921	48	283
MTY	PB	2005	70	22	92.06	1,875,000	2,877,614	63,308	68	37
MTY	PG	2005	60	40	95.97	955,000	1,174,531	46,981	46	54
MTY	SCT	2005	43	6	92.10	1,750,000	1,792,917	10,758	265	14
MTY	SEA	2005	81	42	98.11	669,000	730,024	30,661	59	85
MTY	SMH	2005	94	41	95.65	1,395,000	1,426,083	58,469	83	49
MTY	SOM	2005	220	70	99.27	535,000	544,699	38,129	38	189
MTY	SS	2005	123	73	98.10	599,900	635,939	46,424	59	129
MTY	UN	2005	1	*	*	*	*	*	*	1
Totals										
		2005	1522	685	96.69	685,000	904,289	619,438	56	1,233

* = Not Available

Q4 October - December 2005 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2005	5	7	95.89	750,000	757,714	5,304	46	3
MTY	CV	2005	12	15	98.20	785,000	744,900	11,174	26	18
MTY	DR	2005	7	2	97.99	450,000	462,000	924	16	8
MTY	ES	2005	12	14	99.77	347,000	347,429	4,864	45	13
MTY	MA	2005	5	3	100.08	449,600	448,200	1,345	78	7
MTY	MO	2005	13	8	97.98	645,000	605,619	4,845	43	14
MTY	NOM	2005	*	*	*	*	*	*	*	*
MTY	NS	2005	33	10	99.89	370,000	389,240	3,892	46	24
MTY	PB	2005	4	2	99.41	665,000	1,697,500	3,395	189	2
MTY	PG	2005	4	5	99.78	715,000	717,100	3,586	36	5
MTY	SEA	2005	5	3	98.92	550,000	576,667	1,730	108	3
MTY	SMH	2005	2	1	95.92	705,000	705,000	705	14	*
MTY	SOM	2005	7	3	96.42	345,000	314,667	944	52	7
MTY	SS	2005	7	8	99.35	462,000	450,238	3,602	43	9
MTY	UN	2005	*	*	*	*	*	*	*	*
Totals										
		2005	116	81	98.51	474,000	571,714	46,309	47	113

* = Not Available