

Q1 January - March 2006 Monterey County Single Family

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	160	39	91.96	1,390,000	1,977,708	77,131	104	110
MTY	CV	2006	86	23	93.42	1,191,000	1,282,603	29,500	78	49
MTY	DR	2006	6	2	100.00	709,000	782,000	1,564	104	4
MTY	ES	2006	85	45	99.61	543,000	531,232	23,905	75	91
MTY	MA	2006	71	21	98.74	687,000	706,476	14,836	78	71
MTY	MO	2006	67	28	96.98	760,000	839,121	23,495	81	51
MTY	NOM	2006	184	52	97.09	740,000	785,589	40,851	93	148
MTY	NS	2006	374	107	98.60	639,900	667,605	71,434	79	341
MTY	PB	2006	93	19	87.25	2,150,000	3,500,203	66,504	102	55
MTY	PG	2006	78	26	96.36	940,000	985,766	25,630	73	58
MTY	SCT	2006	39	8	93.77	2,995,000	3,156,875	25,255	269	9
MTY	SEA	2006	117	31	97.94	690,000	737,129	22,851	110	102
MTY	SMH	2006	115	38	95.40	875,000	1,097,500	41,705	101	89
MTY	SOM	2006	291	72	98.40	550,000	554,469	39,922	77	251
MTY	SS	2006	160	51	98.65	626,750	617,037	31,469	85	138
MTY	UN	2006	*	1	91.89	280,000	385,000	385	69	*
Totals										
		2006	1915	563	95.03	691,000	952,817	536,436	88	1,561

* = Not Available

Q1 January - March 2006 Monterey County Condos/Townhomes

County	Area/City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	6	4	97.37	700,000	955,000	3,820	57	9
MTY	CV	2006	20	12	97.33	655,000	757,667	9,092	55	23
MTY	DR	2006	11	1	98.21	550,000	550,000	550	133	9
MTY	ES	2006	22	7	100.87	342,000	347,714	2,434	46	26
MTY	MA	2006	5	3	86.41	440,000	398,333	1,195	64	5
MTY	MO	2006	15	8	93.20	625,000	637,744	5,102	53	21
MTY	NOM	2006	*	*	*	*	*	*	*	1
MTY	NS	2006	43	10	100.08	374,000	375,450	3,755	62	49
MTY	PB	2006	7	1	94.74	3,600,000	3,600,000	3,600	125	6
MTY	PG	2006	3	4	99.53	735,000	682,500	2,730	61	2
MTY	SEA	2006	1	4	98.85	614,500	621,625	2,487	84	1
MTY	SMH	2006	5	1	93.64	515,000	515,000	515	20	8
MTY	SOM	2006	10	3	99.09	257,000	255,000	765	50	6
MTY	SS	2006	15	4	98.85	440,000	431,000	1,724	23	20
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	162	62	96.91	507,450	609,160	37,768	57	185

* = Not Available

Q2 April - June 2006 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	203	42	94.16	1,450,000	1,734,226	72,838	91	138
MTY	CV	2006	112	23	86.41	1,245,000	1,974,913	45,423	134	75
MTY	DR	2006	10	4	99.31	695,000	702,488	2,810	34	12
MTY	ES	2006	110	33	99.05	535,000	526,527	17,375	67	96
MTY	MA	2006	83	19	98.66	675,000	682,237	12,963	88	68
MTY	MO	2006	88	32	96.58	900,000	970,995	31,072	63	79
MTY	NOM	2006	230	64	97.29	705,000	744,027	47,618	97	209
MTY	NS	2006	462	122	99.32	609,000	619,155	75,537	76	420
MTY	PB	2006	105	21	94.65	1,376,000	2,038,864	42,816	96	50
MTY	PG	2006	90	25	96.31	811,500	1,082,630	27,066	69	71
MTY	SCT	2006	42	7	83.41	1,530,000	2,055,476	14,388	298	23
MTY	SEA	2006	145	42	98.25	675,000	710,524	29,842	86	112
MTY	SMH	2006	151	32	96.77	835,000	1,150,563	36,818	83	115
MTY	SOM	2006	342	67	99.33	520,000	535,133	35,854	81	276
MTY	SS	2006	192	53	98.18	620,000	617,121	32,707	92	165
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	2357	584	95.64	685,000	897,478	524,127	87	1,909

* = Not Available

Q2 April - June 2006 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	8	5	97.82	742,000	734,400	3,672	32	7
MTY	CV	2006	30	11	97.60	815,000	776,618	8,543	39	25
MTY	DR	2006	16	3	98.29	560,000	517,333	1,552	104	10
MTY	ES	2006	18	11	100.80	355,000	356,727	3,924	65	19
MTY	MA	2006	7	6	99.14	410,000	431,667	2,590	73	8
MTY	MO	2006	32	11	95.90	595,000	608,920	6,698	41	29
MTY	NOM	2006	1	1	95.00	1,900,000	1,900,000	1,900	53	1
MTY	NS	2006	51	14	99.87	350,000	373,228	5,225	60	48
MTY	PB	2006	7	*	*	*	*	*	*	4
MTY	PG	2006	6	2	100.00	765,000	817,000	1,634	31	6
MTY	SEA	2006	6	*	*	*	*	*	*	6
MTY	SMH	2006	6	2	96.58	510,000	550,000	1,100	31	2
MTY	SOM	2006	6	4	100.86	312,000	321,250	1,285	67	4
MTY	SS	2006	21	7	98.32	443,000	461,143	3,228	88	19
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	215	77	98.13	450,000	537,028	41,351	57	188

* = Not Available

Q3 July - September 2006 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	193	50	92.99	1,500,000	1,691,586	84,579	103	109
MTY	CV	2006	110	20	93.37	1,215,000	1,298,650	25,973	133	60
MTY	DR	2006	12	2	96.70	720,000	777,500	1,555	55	11
MTY	ES	2006	118	27	98.96	535,000	528,313	14,264	89	95
MTY	MA	2006	76	27	99.00	650,000	663,944	17,927	98	64
MTY	MO	2006	109	28	95.40	927,000	947,982	26,544	86	80
MTY	NOM	2006	270	49	98.11	745,000	776,141	38,031	96	201
MTY	NS	2006	471	110	98.93	594,000	615,669	67,724	87	397
MTY	PB	2006	107	15	88.66	2,413,000	3,132,200	46,983	152	42
MTY	PG	2006	78	31	95.22	895,000	982,516	30,458	77	53
MTY	SCT	2006	51	4	85.57	1,550,000	2,200,000	8,800	249	22
MTY	SEA	2006	119	30	98.33	639,000	642,000	19,260	93	84
MTY	SMH	2006	148	36	96.58	1,000,000	1,277,222	45,980	141	90
MTY	SOM	2006	372	76	98.31	500,000	503,634	38,276	89	305
MTY	SS	2006	198	42	98.32	595,000	584,117	24,533	87	138
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	2431	547	95.45	670,000	897,415	490,886	98	1,750

* = Not Available

Q3 July - September 2006 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	13	3	98.11	765,000	778,333	2,335	20	9
MTY	CV	2006	37	7	95.41	772,500	846,071	5,923	57	18
MTY	DR	2006	10	7	96.43	510,000	498,421	3,489	89	3
MTY	ES	2006	30	6	98.43	335,000	359,667	2,158	48	25
MTY	MA	2006	5	3	98.68	489,500	461,500	1,385	65	5
MTY	MO	2006	33	9	97.50	468,000	573,111	5,158	61	25
MTY	NOM	2006	1	*	*	*	*	*	*	*
MTY	NS	2006	51	9	99.97	369,990	374,953	3,375	64	36
MTY	PB	2006	9	2	95.64	795,000	822,500	1,645	135	5
MTY	PG	2006	8	3	98.27	662,500	699,167	2,098	39	5
MTY	SEA	2006	7	*	*	*	*	*	*	2
MTY	SMH	2006	9	*	*	*	*	*	*	6
MTY	SOM	2006	4	3	100.29	325,000	344,000	1,032	83	4
MTY	SS	2006	23	8	99.55	390,000	411,375	3,291	70	17
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	240	60	97.65	462,000	531,450	31,887	65	160

* = Not Available

Q4 October - December 2006 Monterey County Single Family

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	150	42	92.36	1,600,000	2,075,548	87,173	153	68
MTY	CV	2006	86	21	93.22	1,150,000	1,259,095	26,441	136	40
MTY	DR	2006	10	4	98.73	708,000	716,250	2,865	90	8
MTY	ES	2006	108	26	98.12	510,000	502,996	13,078	97	68
MTY	MA	2006	82	16	99.38	639,000	656,113	10,498	131	68
MTY	MO	2006	68	36	95.84	750,000	848,958	30,563	94	41
MTY	NOM	2006	195	49	95.07	687,500	733,368	35,935	137	94
MTY	NS	2006	364	101	98.16	578,000	597,086	60,306	92	243
MTY	PB	2006	74	20	92.28	1,450,000	2,177,000	43,540	130	27
MTY	PG	2006	61	28	95.47	775,000	888,589	24,881	90	46
MTY	SCT	2006	42	7	91.17	3,900,000	3,640,714	25,485	82	16
MTY	SEA	2006	92	35	96.43	640,000	682,414	23,885	109	65
MTY	SMH	2006	109	31	93.75	900,000	1,150,465	35,664	166	53
MTY	SOM	2006	281	52	97.20	474,000	501,247	26,065	113	193
MTY	SS	2006	150	46	96.92	550,000	558,102	25,673	136	87
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	1872	514	94.79	660,000	918,385	472,050	117	1,117

* = Not Available

Q4 October - December 2006 Monterey County Condos/Townhomes

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2006	9	3	93.09	872,377	1,238,126	3,714	206	2
MTY	CV	2006	40	8	97.35	740,000	736,563	5,893	93	22
MTY	DR	2006	5	3	97.55	448,600	442,533	1,328	157	*
MTY	ES	2006	31	4	98.56	308,000	341,250	1,365	49	18
MTY	MA	2006	5	1	98.49	384,000	384,000	384	47	4
MTY	MO	2006	21	12	96.66	485,000	539,750	6,477	87	12
MTY	NOM	2006	1	*	*	*	*	*	*	1
MTY	NS	2006	45	7	98.81	370,000	380,685	2,665	89	22
MTY	PB	2006	7	1	93.49	2,800,000	2,800,000	2,800	99	4
MTY	PG	2006	10	2	95.82	525,000	588,350	1,177	175	6
MTY	SEA	2006	6	*	*	*	*	*	*	4
MTY	SMH	2006	12	*	*	*	*	*	*	4
MTY	SOM	2006	8	1	84.29	295,000	295,000	295	154	6
MTY	SS	2006	18	3	95.77	470,000	483,333	1,450	134	16
MTY	UN	2006	*	*	*	*	*	*	*	*
Totals										
		2006	218	45	96.10	480,000	612,155	27,547	106	121

* = Not Available