

Monterey County Market Overview

July 2018 - Single Family Residential



\$667K

Median Sale Price



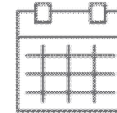
205

Closed Sales



315

Homes Listed



25

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	4	5	7	\$728,750	\$713,125	22	101%	1.6
Big Sur	1	2	11	\$7,825,000	\$7,825,000	17	92%	16.5
Bradley	0	0	3	-	-	-	-	-
Carmel	23	31	139	\$2,000,000	\$2,158,501	31	96%	5
Carmel Highlands	0	0	5	-	-	-	-	-
Carmel Valley	8	16	69	\$1,147,500	\$1,303,750	55	96%	6.7
Castroville	1	4	7	\$439,000	\$439,000	1	92%	3.5
Chualar	0	1	4	-	-	-	-	-
Del Rey Oaks	2	0	1	\$568,250	\$568,250	102	96%	0.3
Gonzales	1	3	6	\$450,000	\$450,000	19	100%	6
Greenfield	3	11	17	\$337,000	\$357,333	107	99%	3.2
King City	2	8	16	\$380,000	\$380,000	83	97%	2.8
Lockwood	0	0	1	-	-	-	-	-
Marina	18	20	61	\$605,000	\$633,802	18	101%	3.5
Monterey	17	28	88	\$937,500	\$971,463	64	96%	4.7
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	13	22	48	\$1,101,000	\$1,482,615	50	99%	3.3
Pebble Beach	15	17	76	\$1,875,000	\$4,199,966	29	94%	5.8
Prunedale	1	1	5	\$842,500	\$842,500	44	96%	5
Salinas	70	119	203	\$480,000	\$543,107	15	99%	2.3
San Ardo	0	1	1	-	-	-	-	-
Sand City	0	0	2	-	-	-	-	-
Seaside	19	17	32	\$575,000	\$611,289	18	100%	1.7
Soledad	7	8	12	\$410,000	\$458,128	10	101%	1.4
Spreckels	0	1	2	-	-	-	-	-

Monterey County Market Overview

July 2018 - Condo And Townhouse



\$482K

Median Sale Price



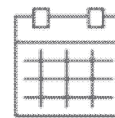
28

Closed Sales



40

Homes Listed



17

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	3	10	32	\$500,000	\$566,666	12	99%	4.8
Carmel Valley	2	1	3	\$777,500	\$777,500	64	99%	1.8
Del Rey Oaks	1	0	4	\$474,900	\$474,900	0	99%	6
Marina	3	1	3	\$366,000	\$402,000	10	98%	1.5
Monterey	6	16	28	\$444,000	\$733,583	39	99%	3.8
Moss Landing	0	2	3	-	-	-	-	-
Pacific Grove	3	3	7	\$656,000	\$671,666	31	97%	5.3
Pebble Beach	3	1	6	\$720,000	\$1,840,000	20	98%	3.6
Salinas	7	5	15	\$255,000	\$274,000	12	99%	2
Seaside	0	1	2	-	-	-	-	-