

Monterey County Market Overview

September 2018 - Single Family Residential



\$627K

Median Sale Price



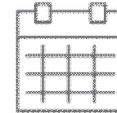
220

Closed Sales



248

Homes Listed



19

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	2	2	11	\$705,000	\$705,000	10	99%	4.7
Big Sur	1	2	10	\$1,250,000	\$1,250,000	701	64%	15
Bradley	0	1	2	-	-	-	-	-
Carmel	23	19	133	\$2,196,800	\$2,547,730	73	95%	6
Carmel Highlands	2	1	5	\$7,910,800	\$7,910,800	226	90%	7.5
Carmel Valley	12	11	72	\$1,016,000	\$1,266,645	60	96%	7.4
Castroville	0	0	6	-	-	-	-	-
Chualar	0	0	4	-	-	-	-	-
Del Rey Oaks	1	1	4	\$710,000	\$710,000	5	101%	3
Gonzales	1	2	2	\$339,999	\$339,999	76	100%	1
Greenfield	9	10	17	\$375,000	\$353,211	13	97%	2.4
King City	8	6	14	\$329,950	\$338,362	15	97%	2.6
Lockwood	0	1	2	-	-	-	-	-
Marina	22	13	48	\$632,500	\$634,158	31	99%	2.7
Monterey	16	20	91	\$994,950	\$985,306	20	98%	5.1
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	13	14	45	\$915,000	\$1,054,692	35	98%	3.6
Pebble Beach	6	12	86	\$5,432,500	\$8,490,000	42	96%	8.3
Prunedale	1	1	9	\$595,000	\$595,000	20	100%	5.4
Salinas	84	103	240	\$512,450	\$550,383	14	99%	2.9
San Ardo	0	0	1	-	-	-	-	-
Sand City	0	0	2	-	-	-	-	-
Seaside	9	22	40	\$500,000	\$551,334	18	99%	2.4
Soledad	10	7	14	\$385,000	\$409,000	14	100%	1.6
Spreckels	0	0	1	-	-	-	-	-

Monterey County Market Overview

September 2018 - Condo And Townhouse



\$438K

Median Sale Price



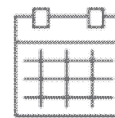
28

Closed Sales



48

Homes Listed



48

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	6	9	39	\$685,825	\$652,525	45	98%	5.9
Carmel Valley	1	1	3	\$550,000	\$550,000	51	92%	3
Del Rey Oaks	0	2	6	-	-	-	-	-
Marina	2	0	2	\$447,500	\$447,500	75	96%	1.2
Monterey	6	11	38	\$403,000	\$659,666	56	99%	5
Moss Landing	1	0	1	\$1,180,000	\$1,180,000	331	94%	1
Pacific Grove	2	4	7	\$700,000	\$700,000	68	96%	3
Pebble Beach	1	3	11	\$620,000	\$620,000	4	100%	8.3
Salinas	8	18	18	\$219,500	\$240,593	15	97%	2.3
Seaside	1	0	1	\$460,000	\$460,000	51	101%	3