

Monterey County Market Overview

November 2018 - Single Family Residential



\$634K

Median Sale Price



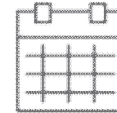
194

Closed Sales



228

Homes Listed



26

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	4	2	7	\$686,160	\$686,830	61	95%	2.6
Big Sur	1	1	9	\$1,900,000	\$1,900,000	290	95%	13.5
Bradley	0	0	1	-	-	-	-	-
Carmel	19	27	146	\$1,750,000	\$2,544,778	15	98%	7.1
Carmel Highlands	0	0	4	-	-	-	-	-
Carmel Valley	9	6	56	\$875,000	\$1,348,512	11	97%	5.3
Castroville	1	2	7	\$385,000	\$385,000	13	99%	10.5
Chualar	0	1	4	-	-	-	-	-
CORRAL DE TIERRA	0	0	6	-	-	-	-	-
Del Rey Oaks	0	4	8	-	-	-	-	-
Gonzales	1	0	2	\$460,000	\$460,000	7	98%	1.2
Greenfield	5	9	17	\$382,000	\$370,000	55	98%	3.2
King City	4	14	25	\$298,500	\$305,750	22	99%	4.2
Lockwood	0	1	3	-	-	-	-	-
Marina	21	16	41	\$641,969	\$641,352	20	100%	2.3
Monterey	14	13	74	\$917,500	\$1,060,892	41	98%	4.5
Moss Landing	1	1	2	\$631,000	\$631,000	6	104%	3
Pacific Grove	10	15	51	\$1,022,500	\$1,079,760	43	94%	4.3
Pebble Beach	8	7	74	\$1,537,500	\$1,706,250	57	94%	10.1
Prunedale	3	1	4	\$699,000	\$744,666	46	96%	1.7
Salinas	74	79	221	\$507,000	\$533,068	27	99%	2.7
Sand City	0	0	2	-	-	-	-	-
Seaside	15	16	40	\$525,000	\$523,013	40	97%	3
Soledad	1	6	18	\$210,000	\$210,000	10	102%	3.4
Spreckels	0	1	2	-	-	-	-	-
Watsonville	3	6	17	\$680,000	\$669,867	11	100%	6.4

Monterey County Market Overview

November 2018 - Condo And Townhouse



\$398K

Median Sale Price



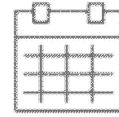
23

Closed Sales



35

Homes Listed



28

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	5	5	26	\$546,000	\$716,000	123	98%	3.7
Carmel Valley	0	3	7	-	-	-	-	-
CORRAL DE TIERRA	1	0	1	\$660,000	\$660,000	51	99%	3
Del Rey Oaks	0	1	2	-	-	-	-	-
King City	0	1	1	-	-	-	-	-
Marina	1	2	4	\$393,000	\$393,000	24	92%	2
Monterey	7	6	31	\$480,000	\$507,214	12	99%	4.2
Moss Landing	1	1	1	\$1,250,000	\$1,250,000	2	100%	1.5
Pacific Grove	0	1	5	-	-	-	-	-
Pebble Beach	0	0	8	-	-	-	-	-
Salinas	8	12	17	\$285,000	\$306,875	27	98%	1.5
Seaside	0	1	1	-	-	-	-	-
Soledad	0	1	1	-	-	-	-	-
Watsonville	0	1	4	-	-	-	-	-