Monterey County Market Overview

January 2019 - Single Family Residential

ACULIST

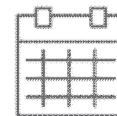| **$590K**	**165**	**252**	**43**
Median Sale Price	Closed Sales	Homes Listed	Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	1	1	5	$510,000	$510,000	120	93%	2.5
Big Sur	0	2	12	-	-	-	-	-
Bradley	0	0	1	-	-	-	-	-
Carmel	13	36	126	$1,400,000	$2,314,234	134	94%	7.7
Carmel Highlands	1	0	1	$2,400,000	$2,400,000	315	80%	1.5
Carmel Valley	4	13	49	$745,000	$803,750	81	95%	9.2
Castroville	0	1	7	-	-	-	-	-
Chualar	0	0	3	-	-	-	-	-
CORRAL DE TIERRA	0	1	3	-	-	-	-	-
Del Rey Oaks	1	1	3	$680,000	$680,000	28	99%	1.3
Gonzales	1	1	2	$360,000	$360,000	12	100%	1.2
Greenfield	4	12	17	$342,500	$362,250	6	102%	3.0
King City	7	6	16	$315,000	$353,928	17	100%	2.7
Lockwood	0	0	2	-	-	-	-	-
Marina	10	13	29	$623,765	$629,008	48	98%	2.0
Monterey	11	11	61	$659,000	$696,727	70	97%	5.5
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	9	17	52	$920,000	$1,007,319	22	97%	6.0
Pebble Beach	10	16	67	$1,204,500	$1,984,565	93	96%	8.7
Prunedale	1	1	4	$490,000	$490,000	69	98%	2.4
Salinas	70	93	179	$515,000	$542,438	36	99%	2.6
San Ardo	1	0	0	$279,000	$279,000	102	98%	0.0
Seaside	13	17	36	$592,000	$583,192	35	97%	3.1
Soledad	5	5	10	$400,000	$411,521	56	104%	3.0
Spreckels	1	1	3	$738,000	$738,000	2	102%	9.0
Watsonville	2	4	16	$484,500	$484,500	26	99%	6.0

Monterey County Market Overview

January 2019 - Condo And Townhouse

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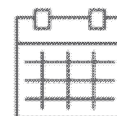|			
$512K Median Sale Price	**20** Closed Sales	**33** Homes Listed	**54** Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	2	6	26	$862,500	$862,500	70	96%	6.0
Carmel Valley	1	3	6	$1,241,000	$1,241,000	106	96%	9.0
Del Rey Oaks	0	0	2	-	-	-	-	-
King City	1	2	2	$216,500	$216,500	5	98%	3.0
Marina	1	0	3	$565,000	$565,000	49	99%	4.5
Monterey	4	11	29	$524,500	$481,500	130	96%	5.1
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	1	0	3	$605,000	$605,000	58	97%	3.0
Pebble Beach	1	1	6	$4,200,000	$4,200,000	25	100%	18.0
Salinas	9	10	20	$258,500	$322,944	17	99%	2.7
Soledad	0	0	1	-	-	-	-	-
Watsonville	0	0	3	-	-	-	-	-