

Monterey County Market Overview

August 2019 - Single Family Residential



\$635K

Median Sale Price



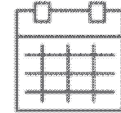
229

Closed Sales



284

Homes Listed



26

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	0	2	7	-	-	-	-	-
Big Sur	0	3	15	-	-	-	-	-
Bradley	0	0	2	-	-	-	-	-
Carmel	22	27	199	\$1,600,000	\$1,886,230	61	95%	11.3
Carmel Highlands	0	2	11	-	-	-	-	-
Carmel Valley	8	15	61	\$1,317,500	\$1,638,125	185	96%	7.6
Castroville	3	1	4	\$490,000	\$560,333	33	98%	3.0
Chualar	0	0	1	-	-	-	-	-
CORRAL DE TIERRA	1	2	7	\$1,035,000	\$1,035,000	3	96%	21.0
Del Rey Oaks	2	4	5	\$737,500	\$737,500	43	99%	2.5
Gonzales	3	1	2	\$435,000	\$435,000	18	102%	1.0
Greenfield	7	5	11	\$370,000	\$385,000	8	100%	1.7
King City	10	5	12	\$334,500	\$340,500	38	98%	1.4
Lockwood	0	1	1	-	-	-	-	-
Marina	18	19	29	\$617,000	\$641,013	66	98%	1.7
Monterey	19	19	79	\$755,000	\$998,353	11	98%	3.6
Moss Landing	0	4	5	-	-	-	-	-
Pacific Grove	14	23	56	\$807,500	\$1,062,328	61	97%	5.4
Pebble Beach	8	21	83	\$2,087,500	\$3,200,375	97	91%	8.3
Prunedale	2	1	1	\$581,000	\$581,000	41	100%	0.3
Royal Oaks	4	9	16	\$702,500	\$701,250	72	98%	3.7
Salinas	82	101	191	\$546,000	\$590,276	15	99%	2.5
San Ardo	0	0	1	-	-	-	-	-
Seaside	18	9	30	\$533,250	\$565,361	34	99%	1.8
Soledad	4	7	11	\$413,000	\$413,617	33	101%	1.7
Watsonville	4	3	13	\$657,000	\$718,500	95	96%	2.6

Monterey County Market Overview

August 2019 - Condo And Townhouse



\$513K

Median Sale Price



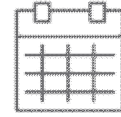
40

Closed Sales



36

Homes Listed



70

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	13	6	35	\$738,000	\$746,923	69	98%	4.2
Carmel Valley	2	4	6	\$1,032,500	\$1,032,500	266	97%	1.8
Del Rey Oaks	1	0	1	\$472,777	\$472,777	16	98%	0.6
King City	1	0	2	\$270,000	\$270,000	15	97%	3.0
Marina	3	2	7	\$325,000	\$341,633	36	100%	5.3
Monterey	7	11	39	\$460,000	\$454,857	68	99%	4.9
Pacific Grove	3	2	22	\$769,950	\$1,194,185	75	97%	11.0
Pebble Beach	1	1	4	\$655,000	\$655,000	355	97%	3.0
Salinas	9	7	20	\$325,000	\$335,669	72	98%	2.1
Seaside	0	2	5	-	-	-	-	-
Watsonville	0	1	1	-	-	-	-	-