

Monterey County Market Overview

September 2019 - Single Family Residential



\$660K

Median Sale Price



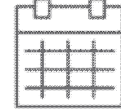
185

Closed Sales



269

Homes Listed



27

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	0	1	7	-	-	-	-	-
Big Sur	1	3	13	\$1,848,500	\$1,848,500	118	93%	19.5
Bradley	0	0	1	-	-	-	-	-
Carmel	26	24	182	\$1,509,000	\$1,563,484	81	95%	8.4
Carmel Highlands	1	1	11	\$1,817,500	\$1,817,500	71	81%	16.5
Carmel Valley	4	16	65	\$1,300,000	\$1,810,000	38	88%	10.3
Castroville	3	3	4	\$505,000	\$554,666	101	99%	1.7
Chualar	0	0	1	-	-	-	-	-
CORRAL DE TIERRA	0	2	9	-	-	-	-	-
Del Rey Oaks	2	1	4	\$637,500	\$637,500	28	106%	1.7
Gonzales	1	3	5	\$550,000	\$550,000	91	93%	3.0
Greenfield	4	7	15	\$378,500	\$359,225	6	101%	2.4
King City	3	4	10	\$339,000	\$359,666	5	100%	1.3
Lockwood	0	1	2	-	-	-	-	-
Marina	11	20	40	\$645,708	\$671,698	8	99%	2.4
Monterey	12	16	80	\$1,114,432	\$1,315,430	54	99%	4.7
Moss Landing	0	1	4	-	-	-	-	-
Pacific Grove	17	14	53	\$870,000	\$873,441	31	97%	3.5
Pebble Beach	12	15	90	\$2,092,500	\$3,628,500	37	94%	8.7
Prunedale	1	3	4	\$649,000	\$649,000	6	100%	1.5
Royal Oaks	3	4	15	\$679,000	\$696,333	19	99%	5.0
Salinas	67	89	191	\$539,950	\$558,597	19	99%	2.5
San Ardo	0	0	1	-	-	-	-	-
Seaside	8	21	41	\$596,500	\$601,887	34	98%	2.9
Soledad	7	13	16	\$425,000	\$438,285	21	100%	3.0
Spreckels	0	2	2	-	-	-	-	-
Watsonville	2	5	16	\$925,000	\$925,000	74	96%	4.8

Monterey County Market Overview

September 2019 - Condo And Townhouse



\$575K

Median Sale Price



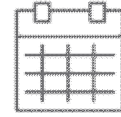
31

Closed Sales



23

Homes Listed



61

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	7	3	28	\$675,000	\$776,337	70	97%	3.2
Carmel Valley	0	1	5	-	-	-	-	-
Del Rey Oaks	0	0	1	-	-	-	-	-
King City	0	0	2	-	-	-	-	-
Marina	1	1	6	\$370,000	\$370,000	97	99%	3.6
Monterey	7	6	32	\$630,000	\$607,428	64	98%	4.2
Pacific Grove	3	1	17	\$1,650,000	\$1,613,333	0	100%	8.5
Pebble Beach	0	0	4	-	-	-	-	-
Salinas	7	7	16	\$490,000	\$429,985	66	99%	2.2
Seaside	4	3	5	\$512,450	\$503,100	30	99%	3.8
Soledad	1	0	0	\$280,000	\$280,000	10	104%	0.0
Watsonville	1	1	2	\$531,000	\$531,000	52	99%	6.0